

***PATLITE***<sup>®</sup>

CORPORATE PROFILE

We provide “Safety, Security and Comfort”  
to every part of the world by using light and sound.

Our mission at PATLITE is to continue providing “Safety, Security and Comfort” for society.  
We strive to make valuable products by making full use of the latest technology.  
We turn today’s problem into tomorrow’s comfort. The total solution provided by  
our light and sound technology creates a bright future.

# INNOVATION FOR THE FUTURE

To serve the world by increasing Safety,  
Security and Comfort

We strive to be the “first messengers” who transmit information to everyone quickly and precisely. We unite our light and sound technology with networking technology as part of our motto of “People-friendly, Eco-friendly, and Socially-friendly” to develop new solutions in information communication.

## SAFETY

PATLITE works to secure a better future for society through products and services aimed at bringing unity and harmony between society and the environment.

## SECURITY

PATLITE continually pursues advanced technical development and craftsmanship, to always provide safe, high quality products and services, while maintaining a reputation for customer satisfaction and reliability.

## COMFORT

PATLITE continuously uses customers' viewpoint so our entire company can provide business solutions to give customers and society a comfortable environment.

### <Vision>

The company’s growth will meet our stakeholders’ (customers, stockholders, and employees) expectations, thus contributing to our happiness.

### <Directions and Principles>

- Put quality first to build a trusted global brand
- Pursue quality via thorough implementation of basic operations
- Every employee acting autonomously to improve corporate vitality

I would like to express my sincere gratitude to all of you for your continued support and patronage. PATLITE's history dates back to our establishment in 1947, and just a few years later, we succeeded in developing the industry's first high-performance micro-motor. In 1965, we began manufacturing rotating warning lights (Patrol lights) using this in-house motor.

By combining rotation technology with light, sound, and network technology, we have provided rotating lights and signal lights for information transmission notification devices that are actively used in various industries. We merged with the former Kasuga Electric Works Ltd. in 2017 and are entering into the connected equipment market.

PATLITE has established a 70% share of the domestic market by continuing to provide unique products and solutions that add new value by following our corporate philosophy of “Safety, Security, and Comfort.” In 2020, PATLITE was selected as one of the “Top 100 New Global Niche Companies” by the Ministry of Economy, Trade and Industry, and has grown to become the No. 1 company in the world in terms of market share.

PATLITE will continue to respond appropriately to major changes in society where full-scale digitalization (DX) is growing due to technological advances, and contribute to solving customers' problems by providing manufacturing and solutions for a new era. In addition, we will strengthen our business in overseas markets where there is room for growth, and as a world leader in the signaling device industry, we will grow into a company that is trusted by customers around the world, and relied upon by society.

We will continue to meet your expectations in this new era by creating products that have value in the market and with the high quality and prompt delivery system that are PATLITE's strengths.

CEO and President  
**Hisato Takano**



# GLOBAL NETWORK

The world is a “stage for business”  
and the top quality brand rapidly advances globally

The PATLITE group is building a sales network all over the world, and have already established sales subsidiaries in North America, Singapore, China, Europe, Korea, Taiwan, Thailand and Mexico. With a global distribution system coming from the factories in Japan and Indonesia, we can provide the best service at any time for our customers in the world. The market for each country and region is respected, and by developing a localized management organization, prompt decision-making based on the characteristics of the market in the region is made. Our global strategy is aimed towards becoming the brand leader in the world.

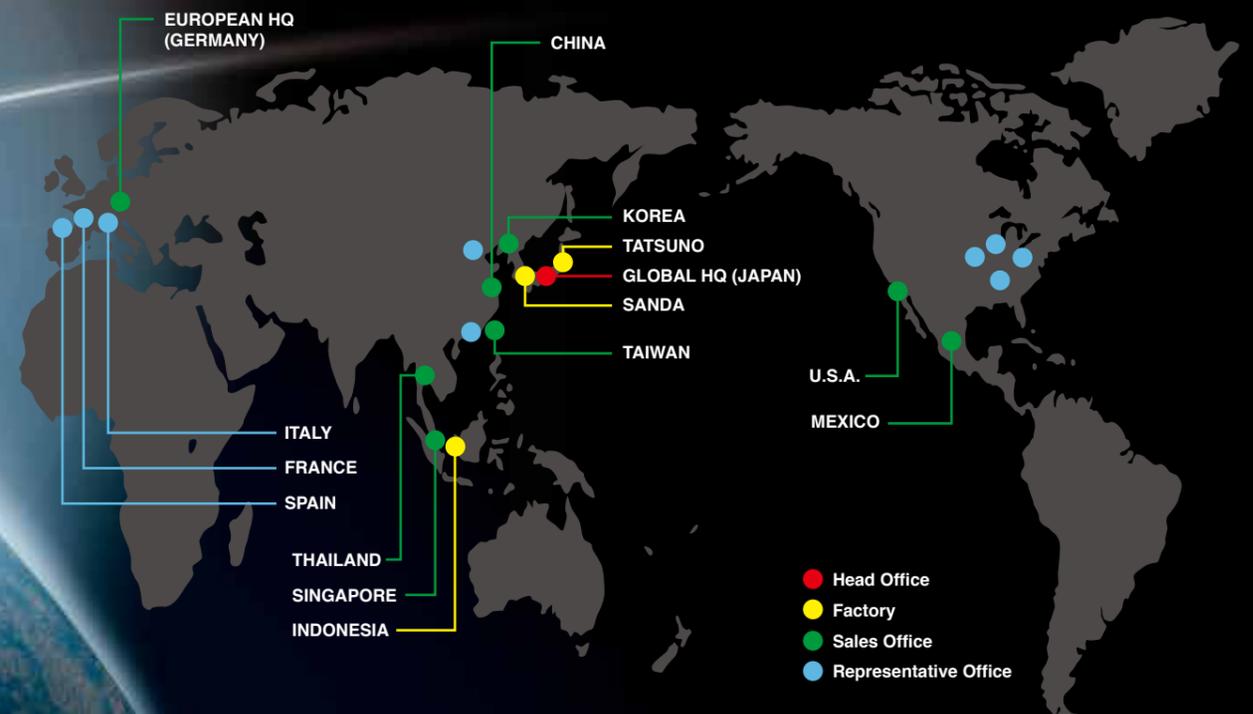
## Localized Product Development

While PATLITE implements local marketing strategies for the area, we are also building a sales network to meet the characteristics for each country and area. The customer's request is precisely understood and the product development details are considered for global standards as well as for local specifications. Furthermore, the various safety standards and environmental regulations of the world are taken into account.



## Global Support System Established

Unique value-added solutions are developed by being sensitive to and catching the customer's needs through our sales network and distribution channels established in primary markets for each country of the world. We established an organization for quick response and flexible support from the customer's viewpoint, in order to accelerate globalization. We promise to propose solutions and to become a reliable partner as a professional in the manufacturing industry.



We support "Visualization" in all industries and achieve improvement in manufacturing efficiency.

# FOR INDUSTRY

Today, big changes are seen in the field of manufacturing. As quality increases, the demand for cost-cutting and production facility improvement with a turnkey solution, and so on, is increasing. To that end, PATLITE promotes its "visualization" technology to display information that was originally "not visible" by offering labor-saving and safety in manufacturing, such as increased production efficiency, information communication and remote monitoring. We will use technical innovation to develop new products and establish global standards to create added values for the purpose of satisfying sophisticated and diversified needs.



“Technology which gives reliable information for safety and security in a familiar place.”

# FOR PUBLIC SERVICE

Combine PATLITE's light and sound technology for a total solution which can be used in daily life settings. In order to ensure safety, security and comfort in a community, prompt communication from the local government, railroad companies, police and fire department is necessary. At PATLITE, we are able to promptly send various disaster prevention, crime prevention, and other important information to you with state-of-the-art technology. Our technical capabilities deliver safe and secure means for communication.



Even in such a place as this, PATLITE is completely protecting your life.

# FOR UTILITY

PATLITE gives support in every aspect of life by showing information on our LED marquees, audio annunciators, or indicator lights to increase awareness for safe and secure communication transmission. We continue to create new communication information services aimed at a society living safely and securely.

From solution to innovation,  
always providing higher values,  
and strength for our customers.

We quickly respond to the diversified needs of customers, merging our developed technologies with leading-edge ones, creating additional values with innovative ideas - from solutions using light and sound to wireless systems. PATLITE has established a cross-organization development project system in order to smoothly solve various social problems.

# RESEARCH & DEVELOPMENT



### People-friendly, eco-friendly and socially-friendly R&D

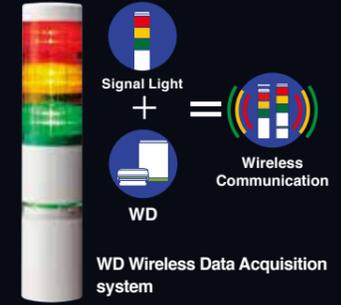
At our R&D division, product development is based on an ease-of-use form of ergonomics, and depending on the case, is always practiced in cooperation with external research institutions, such as universities. We develop safe and reliable products with the goal of making them easy-to-use, intelligent and comfortable for everyone. PATLITE's reliable capacity for technological development has resulted in many patents for our products, and established a development system in compliance with world standards, including safety.



**"Cross-reflector," one of our unique optical technologies**  
The "Cross-reflector" was developed in order to spread more light without decreasing the brightness of an intense LED light. Research into various types of innovations such as light reflector, lens structure and lighting/flashing patterns, are being implemented to improve effectiveness, while achieving energy efficiency.



**To secure, simply turn the screw in front!**  
A newly developed idea which succeeds in reducing the installation labor for equipment is installing components from the front, eliminating time consuming steps, such as installing screws or fixing a bracket to equipment from the back. Our focus is not only putting effort into electronic technology, but also in design and practical use.



**"Stand-alone" machines have now been connected with wireless technology to achieve "visualization" of the total operation.** Technical research for improving plant and equipment efficiency continues on a daily basis.



### Strict quality assurance is achieved by various reliability evaluation tests.

We endeavor to meet all customer's requests by using our state of the art facilities and evaluating all customer's situations. We pursue high quality for our products using the motto, "try, verify and evaluate ourselves." Using the customer's point of view we've established a quality system for "zero claims" by repeated evaluations and verifications under various conditions, such as temperature, water intrusion, noise, durability, sound pressure, and vibration testing under a strict quality assurance system.

### Manufacturing and R&D integration

The R&D facility is located next to the factory at the PATLITE Techno-center. While the core of the R&D team is reaching for state-of-the-art technologies to develop new products, it also collaborates with the factory to smoothly handle the transfer from development to manufacturing. Thus, creating technologies and products that enable us to quickly propose solutions.



A mixture of small lot quantities can be quickly manufactured using the flexible cell production system.

# PATLITE

## SPEED & QUALITY

PATLITE's key strength is our pursuit of high quality, quick delivery, and eagerness to manufacture an infinite number of possibilities. With unique manufacturing techniques combined with the flexible cell-production system, the customer's needs can be satisfied. We challenge ourselves when a customer is in need, sending only the necessary product and required quantity in the shortest time.



### SANDA FACTORY

While being the main domestic factory centering on production information for display equipment, it is a mother factory for the revolving light and Signal Tower manufacturing. A flexible and efficient production system is built from the latest technology, combined with the latest equipment.



### INDONESIA FACTORY

The main overseas factory was founded in Indonesia as an outpost for global manufacturing, on the island of Batam. This factory handles things from procurement to logistics, while providing high-quality products to the world in a timely manner.



### TATSUNO FACTORY

This factory manufactures components for our signaling devices such as terminal blocks and push buttons. PATLITE ensures quality from the basis of our products, allowing us to provide reliable devices to our customers that enhance their operation and increase work efficiency.



### Wide variety · Small quantity · Production capacity for quick delivery

PATLITE has developed its own cell-production method along with a flexible production system that enables swift response to orders for just one unit for a customized product. We have earned the trust and satisfaction of many customers through our quality management and acceptance inspection system that never allows a defect so that our motto of "high quality and quick delivery" is maintained.



### Environmentally-friendly Manufacturing

As a member of the industrial community, we are addressing environmental issues through energy savings, industrial waste reduction, elimination of harmful materials in products, and compliance with environmental regulations. After obtaining ISO 9001 certification in 1997, and ISO 14001 in 2001, we have systematically implemented environmental preservation activities. In addition, we have been a leader in the industry for environmentally-friendly manufacturing by quickly complying with the EU RoHS directives and REACH regulations regarding harmful materials.



In compliance with the EU directive RoHS which regulates toxic substances.

# History of PATLITE



## PATLITE Corporation

Initiation	January 1947
Capital	300 million yen
Employees	860 (group), 600 (individual)
Business Lineup	Production, development and sales of information display instruments or systems such as signal tower lights, revolving lights, voice synthesizers, wireless data acquisition systems.

< As of April 1, 2021 >

### Offices

<b>PATLITE (U.S.A.) Corporation</b>	20130 S. Western Ave. Torrance, CA 90501, U.S.A. Tel : +1-310-328-3222 Fax : +1-310-328-2676
<b>PATLITE (SINGAPORE) PTE LTD</b>	No.2 Leng Kee Road, #05-01 Thye Hong Centre, Singapore 159086 Tel : +65-6226-1111 Fax : +65-6324-1411
<b>PATLITE (CHINA) Corporation</b>	Room706-707, Baohua Internation Plaza, Lane.555, Guangzhong Road(West), Jing an District, Shanghai, China 200072 Tel : +86-21-6630-8969 Fax : +86-21-6630-8938
<b>PATLITE Europe GmbH</b>	Graf-Landsberg-Str. 3-5, 41460 Neuss, Germany Tel : +49-2131-12557-30 Fax : +49-2131-12557-40
<b>PATLITE KOREA CO., LTD.</b>	A2603, Daesung, D-POLIS, 606, Seobusaet-gil, Geumcheon-gu, Seoul, 08504, Korea Tel : +82-2-523-6636 Fax : +82-2-861-9919
<b>PATLITE TAIWAN CO.,LTD.</b>	2F-1, No.215, Sec. 2, Chengde Rd., Datong Dist., Taipei City 10364, Taiwan (R.O.C.) Tel : +886-2-2555-1611 Fax : +886-2-2555-1621
<b>PATLITE (THAILAND) CO., LTD.</b>	Olympia Thai Tower, 15th Floor 444 Ratchadapisek Road Samsennok, Huay Kwang Bangkok 10310, Thailand Tel : +66-2-541-5431 Fax : +66-2-541-5429
<b>PATLITE MEXICO S.A. de C.V.</b>	Blvd. de las Ciencias #3015, Interior 301 A Col. Juriquilla Santa Fe, Queretaro, Qro C.P. 76230 Tel : +52 442 688 3496
<b>PT. PATLITE INDONESIA</b>	Lot 321 Batamindo Industrial Park, Jalan Beringin Mukakuning, Batam 29433, Indonesia Tel : +62-770-61-1123 Fax : +62-770-61-2444

**PATLITE Corporation Head Office** 4-1-3, Kyutaromachi, Chuo-ku, Osaka 541-0056 Japan  
Tel : +81-6-7711-8953 Fax : +81-6-7711-8961

<b>Tokyo Head Office</b>	<b>Sendai Office</b>	<b>Nagoya Office</b>
<b>Osaka Office</b>	<b>Hiroshima Office</b>	<b>Fukuoka Office</b>
<b>Sanda Factory</b>	<b>Tatsuno Factory</b>	<b>Techno-center</b>



Sanda Factory, Tatsuno Factory have obtained the certifications of ISO 14001 (the standard regarding the environmental management) set out by the International Organization for Standardization.



Indonesia Factory has obtained the certifications of ISO 9001 (the standard regarding the environmental management) set out by the International Organization for Standardization.